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Back with its 32nd edition, the American Flyer Pocket Price Guide 1946-2021 is a customer favorite! This top-selling reference guide provides current market values for American Flyer S gauge trains and accessories manufactured by A.C. Gilbert and Lionel, as well as trains from contemporary manufacturers like American Models and MTH. Uses market research and analysis to provide values for vintage or collectible instruments, including information on more than eighteen hundred brands accompanied by eleven hundred photographs. A reference guide to the prices of paperback collectible books and a bibliography of paperback imprints. Lists all mass market paperbacks published in the United States between 1939 and 1959 ; some publishers are listed through 1965. Includes selected Canadian, pre-1939 and post 1959 books based on collector interest. Lists over 30,000 entries under their imprint names and imprint code numbers. Price guide to Indian arrowheads. Offers the actual-size, pictures, giving collectors an enormous advantage in identifying and valuing their arrowheads. Describes, evaluates, grades, and prices each coin, includes a fast-find reference index, and presents information on current trends and buying, cleaning, and selling tips. Ten years ago authors Lisa McAllister and John Michel brought collectors the definitive guide to collecting American yellow ware. Collector Books is proud to bring back that popular title with the same wonderfully detailed color photographs, now up to date with current information and values that have undergone dramatic changes since the first printing of the book in 1992. The book contains extensive information on the manufacturing process of redware, stoneware, and yellow ware, and takes you step by step, starting with the clay then moving on to forming the piece, decorating, firing, and finally, attribution. Manufacturers are categorized into East, South, New England, Ohio, and West, and manufacturers' marks are listed and described. Around 300 color photographs showcase storage jars, mustard pots, pitchers, bowls, teapots, cups & mugs, canister sets, plates, bottles, soap dishes, figurals, custard cups, and much more. Collectors have been waiting for the revival of this important guide - you're sure to 'wear' out *Collecting Yellow Ware*. 2003 values. Just like you, Goldmine is passionate about vinyl. It rocks our world. So trust us when we say that the Goldmine Record Album Price Guide is a vinyl collector's best friend. Inside these pages you'll find the latest pricing and identification information for rock, pop, alternative, jazz and country albums valued at \$10 or more. And that's just for starters. Goldmine Record Album Price Guide features:

- Updated prices for more than 100,000 American vinyl LPs released since 1948.
- A detailed explanation of the Goldmine Grading Guide, the industry standard.
- Tips to help you

accurately grade and value your records--including promo pressings.

- An easy-to-use, well-organized format. Whether you're new to the scene or a veteran collector, Goldmine Record Album Price Guide is here to help! For undergraduate introduction to Market Pricing courses. A comprehensive and practical, step-by-step guide to pricing analysis and strategy development. The Strategy and Tactics of Pricing shows readers how to manage markets strategically—rather than simply calculate pricing based on product and profit—in order to improve their competitiveness and the profitability of their offers. The fifth edition contains a new chapter on price implementation and several updated examples on pricing challenges in today's markets. Features: NEW! Show students how proper pricing can increase profitability—New Chapter on Price Implementation. A completely new chapter on implementing pricing strategy identifies the challenges involved in embedding strategic pricing principles within an organization. This chapter also describes how managers can lead a structured change process to build a more profitable commercial organization. NEW! Offer access to pricing software—Three-Month Trial of LeveragePoint Software. This edition is now available with software for creating and communicating economic value estimations systematically—from LeveragePoint Innovations Inc. While versions of this software that enable sharing require corporate contracts for access, versions for individual student and practitioner use are available without charge for three months with the purchase of *The Strategy and Tactics of Pricing*. NEW! Make pricing theory relative—Updated Examples of Pricing. Helping connect pricing theory to what students are familiar with, this edition includes updated examples with more topical illustrations of current pricing challenges such as:

- iPhone pricing
- New models for pricing music
- Services pricing

NEW! Present the latest information—Heavily Revised Chapters. The revised chapter on Pricing Policy provides a theoretically-grounded framework to describe specific policies for managing price changes for situations such as:

- Cost-based price increases
- Price reductions in a recession
- Discounts

The chapter on Value Creation now addresses the difference between how to consider value when it is driven by tangible monetary drivers (saving money on gas) versus the more subjective psychological drivers (doing the right thing for the environment). The chapter on Value and Price Communication has been substantially revised to describe how to communicate value in a wide variety of product and customer contexts. This chapter also demonstrates how to target communications to affect specific behaviors throughout the customer's buying process. The chapter on Price Setting has been expanded to provide a robust process for setting prices that can be widely applied to consumer and business markets. Whether you're cleaning out a closet, basement or attic full of records, or you're searching for hidden gems to build your collection, you can depend on Goldmine Record Album Price Guide to help you accurately identify and appraise your records in order to get the best price.

- Knowledge is power, so power-up with Goldmine!
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- 400 photos
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- Advice on buying and selling

Goldmine Grading Guide - the industry standard Packed with all the information collectors need, this guide is filled with current values and the latest market reports. It also includes more than 18,000 prices, values for every U.S. coin ever minted, an updated market review that traces current trends in collecting and investing, and much more. Original. Car values fluctuate wildly, never more so than in our current economic environment. Pricing information is a must for collectors, restorers, buyers, sellers, insurance agents and a myriad of others who rely on reliable authoritative data. With well over 300,000 listings for domestic cars and light trucks, and various import vehicles manufactured between 1901 and 2012, this is the most thorough price guide on the market. This invaluable reference is for the serious car collector as well as anyone who wants to know the value of a collector car they are looking to buy or sell. Prices in this must-have reference reflect the latest values, in up to six grades of condition, from the esteemed Old Cars Price Guide database. New information for the most recent model year will also be added to our new Old Car Report database.

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